

SMALL BUSINESS EXCHANGE

Vol 32, Edition 15 • June 30, 2016

Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

Purchasing

City of Long Beach

The City of Long Beach Purchasing Division is committed to providing maximum opportunities for small, disadvantaged, minority, women and Long Beach business enterprises to compete successfully in supplying our needs for products and services. Businesses are encouraged to register in the City's Bidder Database at www.longbeach.gov/purchasing to receive automated email notifications for selected contract opportunities based on product/service categories.

Below is a list of contract opportunities for which the Purchasing Division is currently soliciting bids.

Invitation

RFP FD16-133

Project Name

LA Area Fire Chiefs Regional Training Video/ Curriculum Development

Bid Due Date

07/07/2016 11:00AM Pacific

Department

Fire

Contact

Contact: Michelle King, 562-570-6020
Email: RFPPurchasing@longbeach.gov

Invitation

ITB FS16-155

Project Name

Nine (9) Roll off Rubbish Containers

Bid Due Date

07/13/2016 11:00AM Pacific

Department

Fleet Services

Contact

Contact: Soey Kol, 562-570-6123
Email: purchasingbids@longbeach.gov

Invitation

ITB AP16-142

Project Name

Rubber and Paint Removal on Airfield

Bid Due Date

07/13/2016 11:00AM Pacific

Department

Airport

Contact

Contact: Soey Kol, 562-570-6123
Email: purchasingbids@longbeach.gov

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The Birth of American Independence

Variouly known as the Fourth of July and Independence Day, July 4th has been a federal holiday in the United States since 1941, but the tradition of Independence Day celebrations goes back to the 18th century and the American Revolution (1775-83). In June 1776, representatives of the 13 colonies then fighting in the revolutionary struggle weighed a resolution that would declare their independence from Great Britain. On July 2nd, the Continental Congress voted in favor of independence, and two days later its delegates adopted the Declaration of Independence, a historic document drafted by Thomas Jefferson. From 1776 until the present day, July 4th has been celebrated as the birth of American independence, with typical festivities ranging from fireworks, parades and concerts to more casual family gatherings and barbecues.

The Birth of American Independence

When the initial battles in the Revolutionary War broke out in April 1775, few colonists desired complete independence from Great Britain, and those who did were considered radical. By the middle of the following year, however, many more colonists had come to favor independence, thanks to growing hostility against Britain and the spread of revolutionary sentiments such as those expressed in Thomas Paine's bestselling pamphlet "Common Sense," published in early 1776. On

■ Continued on page 8



Image Credit: <http://www.history.com>

What to the Slave Is the Fourth of July?

By Frederick Douglass

Mr. President, Friends and Fellow Citizens:

He who could address this audience without a quailing sensation, has stronger nerves than I have. I do not remember ever to have appeared as a speaker before any assembly more shrinkingly, nor with greater distrust of my ability, than I do this day. A feeling has crept over me, quite unfavorable to the exercise of my limited powers of speech. The task before me is one which requires much previ-

ous thought and study for its proper performance. I know that apologies of this sort are generally considered flat and unmeaning. I trust, however, that mine will not be so considered. Should I seem at ease, my appearance would much misrepresent me. The little experience I have had in addressing public meetings, in country schoolhouses, avails me nothing on the present occasion.

The papers and placards say, that I am to deliver a 4th [of] July oration. This certainly sounds large, and out of the common way, for it is true that I have often had the privilege to speak in this beautiful Hall, and to address many who now honor me with their presence. But neither their familiar faces, nor the perfect gage I think I have of Corinthian Hall, seems to free me from embarrassment.

The fact is, ladies and gentlemen, the distance between this platform and the slave plantation, from which I escaped, is considerable — and the difficulties to be overcome in getting from the latter to the former, are by no means slight. That I am here to-day is, to me, a matter of astonishment as well as of gratitude. You will not, therefore, be surprised, if in what I have to say I evince no elaborate preparation, nor grace my speech with any

■ Continued on page 8

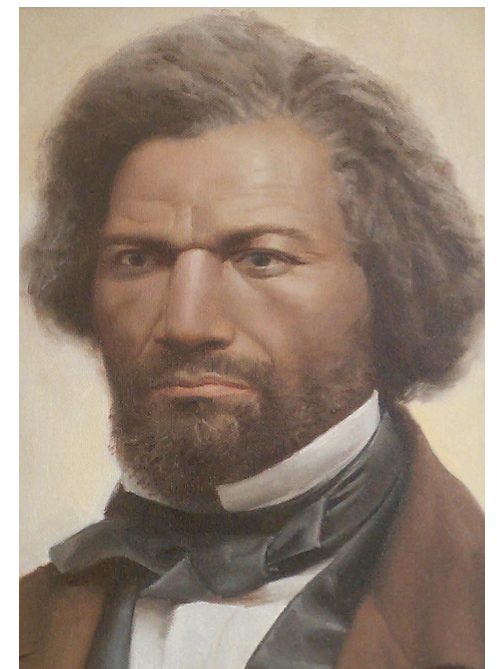


Image Credit: derryckgreen.net

Community Outreach

Five Ways Agencies Can Dismantle Systems Keeping Diversity Out

Ad Agencies Would Be Remiss If They Did Not Address the Uncomfortable Topic of White Supremacy in the Industry

By Bethany Iverson

I'm grateful to those taking up the charge to build an industry reflective of the world we live in, though we would be remiss to talk about the progress we're working toward without addressing the most pressing and uncomfortable issue keeping diversity out of agencies. I'm talking about white supremacy -- a core component of inequality most ad agency folks are reluctant to acknowledge.

Wait! Don't stop reading, I know it seems dramatic to see the words "white supremacy" and "ad agency" in the same sentence, but hear me out. My hope in writing about such a charged topic is not to shame our industry, but rather to start a conversation about the root problem preventing us from being inclusive. Once we move past the initial shock, it becomes clear that white supremacy is nearly invisible in our everyday lives -- all the more reason to call it out.

White supremacy is an ugly term with an uglier past, conjuring images of Nazis and the KKK, undoubtedly two of the reasons it's uncomfortable talking about it. It's a shameful part of our history we'd rather bury because acknowledging it means we're complicit and that's all it takes to shut most of us down. That said, it's critically important to acknowledge a much wider definition of white supremacy apart from the overtly racist symbols of Civil Rights-era America and hate groups. It's our misguided aversion to the subject of white supremacy that keeps wide-reaching, sustainable diversity beyond our grasp.

To further complicate things, the phrase "white privilege" is sometimes confused with "white supremacy." While we've begun to open up about privilege in recent years, our role in the system of white supremacy has gone largely unaddressed. Put simply, white privilege represents all the perks we have as white people. White supremacy is why white privilege exists; it's the system our industry was built on because it's the system our country was built on. Evidence of white supremacy can be found in imbalanced political power and representation, incarceration rates and sentencing disparities, wage gaps and skewed unemployment rates, discriminatory housing practices, and inequitable access to education. Acknowledging white privilege without addressing white supremacy is like treating a symptom while ignoring the disease.



Image Credit: <http://thefederalist.com>

Our industry was born to push against complacency and yet when it comes to issues of race we find ourselves quietly burrowing into it. We navigate our way through oftentimes cloudy conversations about diversity without understanding that it is we who continue to hold it back. But we can do something about it.

Here are five immediate actions we must take to meaningfully address the structural inequities in our industry. I offer these in addition to best practices such as recruiting from historically black colleges and universities and Hispanic-serving institutions; tapping professional organizations dedicated to advancing young people of color; continually investing in employees of color via mentorship; and unconscious bias training for managers:

1. Remove four-year college degree requirements, create an apprenticeship program for new talent (or partner with an organization like BrandLab), and recruit from places like community and technical colleges.
2. Create culturally competent agency leaders. There are organizations in every major market dedicated to helping people learn about racial equity (shout out to Interaction Institute for Social Change and the YWCA).
3. Get other white people thinking critically about race by facilitating discussions with co-workers in a judgment-free zone where they don't have to be afraid of saying the wrong thing.

4. Make it easy for agency employees to develop a deeper understanding of race and racism by organizing a listserv, blog or book club dedicated to articles, podcasts and books by people of color.
5. Don't monopolize the conversation. You should be listening more than talking in conversations with people of color who are working to address our industry's structural inequities.

It's time to get comfortable being uncomfortable. Our privilege will always prevent us from perfectly navigating discussions about race and inequity. We'll make inaccurate statements and ask awkward questions in front of friends and colleagues of color. I've personally fumbled my way through countless conversations about race, I've inadvertently offended people I respect, and I've resigned myself to continue trying. What matters is that we don't let shame or pride get in the way of progress. And that we don't try to fool ourselves into thinking we're making measurable strides toward an inclusive future unless we're also willing to talk about the ways the industry we built is set up at the expense of diversity.

About the author

Bethany Iverson is director of strategy at Space150, a full-service digital ad agency.

Source: <http://adage.com>



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CALIFORNIA CERTIFICATIONS

DGS
GENERAL SERVICES

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Diversity on the Move

Wang Wah Restaurant, San Francisco

“Restaurant enjoys growth after unexpected damages”

BACKGROUND

Wang Wah is a Chinese restaurant focusing on gourmet Cantonese style cuisine. Opening in 1987, the Xu family has served the community out of the same location for the past 27 years. As a local, family operated hotspot, Wang Wah has been able to build a loyal following of customers, serving some for over 20 years.

CHALLENGES

In the early morning of August 6, 2012, a fire broken out in one of Wang Wah's neighboring businesses. Collectively nine businesses were damaged including Wang Wah. As a result of the damages to the buildings, all merchants impacted were forced to close their business until the buildings restorations could be made.

ACTIONS

SBDC Advisor Lawrence Liu, was one of the members of the Ocean Avenue Recover Outreach Team who helped Wang Wah right after the fire. He was able to help the Xu's complete the “Estimated Disaster Economic Injury Worksheet for

Business” immediately following the incident, and assisted them in applying for the SBA Disaster Loan.

RESULTS

In part to Mr. Liu's assistance, Wang Wah was able to receive a help from the Fire Recovery Fund from the City, and was granted a SBA Disaster Loan on July 2, 2013.

The restaurant re-opened on November 23, 2013, at which point Mr. and Mrs. Xu were able to re-hire all of their former employees, including themselves.

“We would like to thank [the SFSBDC] for their assistance along our recovery process. Not only do they care about our business, they were also very concerned about our mental and physical health issues during our hard time.”

Wang Wah Restaurant
CEO: Mr and Mrs. Bing Xi Xu
San Francisco, CA
Email: Bingxu35@gmail.com

Source: <http://sfsbdc.org/node/20926>



CA SUB-BID REQUEST AD



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
Email: estimating@coffmanspecialties.com

**PROJECT: RTE 94 MANZANITA
CALTRANS - CONTRACT # 11-295204
SAN DIEGO, CA
THIS PROJECT HAS A 11 % DBE GOAL
BID DATE: JULY 12, 2016 • BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., July 6, 2016**

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items:

Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Channelizer (Surface Mounted), Temporary Pavement Marker, Portable Changeable Message Sign (EA), Temporary Railing (Type K) Alternative Temporary Crash Cushion, Erosion Control, Temporary Hydraulic Mulch, Temp Construction Entrance, Street Sweeping, Temp Concrete Washout, Treated Wood Waste, Abandon Culvert (EA) Cold Plane Asphalt Concrete Pavement, Clearing & Grubbing (LS), Develop Water Supply, Roadway Excavation, Rock Excavation, Roadway Excavation, Roadside Clearing, Weed Germination, Iron Sulfate (LB), Wood Mulch, Truck Watering, Plastic Pipe, Erosion Control, Compost, Incorporate Materials, Class 2 Aggregates Base (CY), High Friction Surface Treatment, Asphaltic Emulsion, Hot Mix Asphalt, Minor Hot Mix Asphalt, Centerline Rumble Strip (HMA, GROUND-IN INDENTATIONS), Shoulder Rumble Strip (HMA, GROUND-IN INDENTATIONS), Place Hot Mix Asphalt Dike (Type E), Tack Coat, Minor Concrete (Minor Structure), Roadside Sign - One Post, Install Roadside Sign Panel On Existing Post, Furnish, Single Sheet Aluminum Sign For Retroreflective Sheeting (Type XI), Reinforced Concrete Pipe, Rock Slope Protection, Minor Concrete, Rock Slope Protection Fabric, Fence (Type BW, Metal Post) Milepost Marker, Paint Traffic Stripe, Thermoplastic Traffic Stripe, Pavement Marker (Retroreflective), Misc. Iron & Steel, Fencing, Hauling, Material Supply, QC Testing & Inspection.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 11-295204 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

ST. LOUIS, MO SUB-BID REQUEST AD

MBE BIDDING OPPORTUNITY

MBE firms must be certified as follows: To constitute a Minority Business Enterprises, MBE for the purpose of meeting the Metropolitan St. Louis Sewer District (MSD or District) 17% MBE (African American) utilization goal, those MBE firms which have been certified for the industry type of service and/or material for which they are contracted by one or more of the following agencies on or before the date of the bid opening: Missouri Office of Equal Opportunity, City of St. Louis, St. Louis Minority Business Council. **MSD does not accept reciprocity certifications from other certifying agencies.**

Shea-McNally Joint Venture invites qualified contractors, specifically MBEs (African American) certified by the agencies and requirements listed above, to contact Shea-McNally JV (Prime Bidder/Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the Deer Creek Sanitary Tunnel Clayton Road to RDP) 11731-015.1project.

The Work under this contract is located in the Greater Metropolitan Area of St. Louis, MO. The MBE (African American) utilization goal is 17% of the total contract price. The Engineer's Cost Estimate is \$205,192,000. The Work consists of the construction of a deep rock tunnel, large diameter shafts, drop shafts and structures, sanitary sewers and appurtenances, diversion structures, junction chambers, manholes, paving, fencing, dog park improvements, grading, electrical and other associated work. Plans and Specifications are available for free electronic download. Please go to MSD website, <http://www.stlmsdplanroom.com/other.php?job=736&jobName=11731-015.1+DEER+CREEK+SANITARY+TUNNEL+%28CLAYTON+RD.+TO+RDP%29>

**Owner: Metropolitan St. Louis Sewer District
DEER CREEK SANITARY TUNNEL (CLAYTON RD. TO RDP)
Letting No. 11731-015.1
BID DATE: July 21, 2016 AT 2:00 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, mechanical rock excavation, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment - hydraulic, slide gates, electrical and controls work, landscaping, dewater pump station, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as MBE (African American) must submit current valid certification documents with proposal. Shea McNally JV have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Brett Campbell at (909) 594-0982 (brett.campbell@jfshea.com) to receive instructions on accessing the FTP Site.

Shea McNally JV

(J.F. Shea Construction, Inc. - McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22, Walnut, CA 91789
909-595-4397, 909-869-0827 (fax)

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Resurface ramps, construct MGS, concrete barrier, curb ramps
Hwy 24/580 Oakland
Caltrans #04-4H2224 • BID DATE: July 6, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Treated Wood Waste, A.C Dike, Cold Plane AC, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation (Type Z-2 Aerially Deposited Lead), High Friction Surface Treatment, Prime Coat, Data Core, Tack Coat, Minor Concrete, Roadside Signs, Detectable Warning Surface, Pre/Post Construction Survey, Misc. Iron & Steel, Electrical, Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), Pedestrian Barricade, Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Traffic Operations System, Signal & Lighting and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263

Estimator: VICTOR LE • Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 24, 580 – CONSTRUCTION ON STATE HIGHWAY IN
ALAMEDA COUNTY IN OAKLAND ON ROUTE 580 FROM FRUITVALE AVENUE UNDERCROSSING TO HOLLIS STREET
UNDERCROSSING AND ON ROUTE 24 AT WESTBOUND OFF-RAMP TO MARKET STREET, Contract No. 04-4H2224,
Federal Aid Project ACNHP-X001(602)E,
Disadvantaged Business Enterprise Goal Assigned is 12%**

OWNER:
STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816
BID DATE: JULY 6, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, ADL (TYPE Z-2), LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, ROADSIDE SIGNS, STRIPING, PRE/POST CONSTRUCTION SURVEY, SWPPP/WATER POLLUTION CONTROL PLAN, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HIGH FRICTION SURFACE TREATMENT, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PRE-VAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 986-0600.

CAHILL CONTRACTORS, LLC requests
DESIGN-BUILD bids from Certified SBE Subcontractors and Suppliers for the
following TRADES:

Piling & Shoring / Exterior Building Maintenance / Solar Photovoltaic System / Solar Hot Water System / Fire Sprinkler

EDDY & TAYLOR - DESIGN-BUILD BID - SELECT TRADES
227 Taylor Street, San Francisco, CA 94102

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 7/11/16 @ 2PM
Voluntary Pre-bid Meeting/Job-Walk: NONE

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.



10704 Shoemaker Ave. • Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 490-8644
Contact Aaron Mountjoy at aaron.mountjoy@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), California Department of Transportation (Caltrans) with U.S. citizenship, Tribal, State and Local governments, or an independent private certifying organization.

Project Owner: County Sanitation District No. 2 of Los Angeles County

Project Name: San Jose Creek Water Reclamation Plant Flow Equalization Facilities Phase I

Project Location: 1955 Workman Mill Road, Whittier, CA 90601

Project Bid Date / Time: August 4, 2016 at 2:00 pm PST

Project Description:

The work includes, but is not necessarily limited to, the following: excavation; shoring; dewatering; backfill; disposal of excess excavation material and/or importation of fill and backfill material; installation of tiedown anchors; construction of new reinforced concrete structures including two (2) 4-million gallon below grade tanks, miscellaneous structures, and furnishing and installing mechanical equipment, piping, valves, and instrumentation; electrical work; yard piping; grading; paving; landscaping; modification, removal, and/or relocation of existing facilities; and all other appurtenant work as shown on Drawing No. J.O.-g-1261 and as specified in these Special Provisions (Doc# 3232010) and the Standard Specifications.

Kiewit is requesting quotes in the areas described, but not limited to:

Aggregate, geosynthetic, dewatering, shoring and underpinning, piles & caissons, soil nail wall, ductile iron pipe, asphalt paving, curbs and gutter, landscaping, ready mix supply, concrete reinforcing installation, masonry work, metal deck, membrane roofing, flashing and sheet metal, metal door and frames, windows, painting and coating, equipment, water supply & treatment equipment, supply and treatment pump, sewage and sludge pump, sludge handling & treatment equipment, tricking filter equipment, sludge digestion equipment, bolts and gaskets, hangers and support, valves, plumbing fixtures and equipment, HVAC, fiberglass-reinforced plastic process pipe, testing, adjusting, balancing, electrical work

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available for viewing at our address listed above and provided to you through Kiewit's electronic use of SmartBidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact Aaron Mountjoy.

Kiewit is an Equal Opportunity Employer.

We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

MBE/WBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
BART Earthquake Safety Program Oakland Shops Spur Track
Contract No. 09AU-130
Bid Date: July 12, 2016 at 2:00PM
Fax all quotes to 510-777-5099**

Requesting certified MBE/WBE Subcontractor and Supplier Quotes on: Contaminated Soil, Demolition, Earthwork, Fence, Flatwork, Grinding AC, Instrumentation, Landscape, Paving, Piles, Rebar, Signs, Stripes/Markers, Structural Steel, Survey, Trucking, Utility Work, Aggregate, Misc. Metal, H-Pile Pipe, Precast Utility, Railroad Products, Ready Mix, Steel Fabrication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Fernando DeLeon by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

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SBE Newspaper and Daily E-Newsletter

California Sub-Bid Request Ads



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Charlie Thome • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
MacArthur Transit Community Partners - Plaza Improvements at MacArthur Transit Village
Location: Oakland, Alameda County • Bid Date: July 26th, 2016 @ 10:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: electrical, fencing, painting, sign panels, sheet metal, site furnishings, drainage pipe, concrete, reinforced steel, miscellaneous metals, aggregate base, and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.



CAL LIC. NO. 723241
11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
Estimator: Chris Pieri • cpieri@pacificstates

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Briones Aqueduct Slope Stabilization - Specification 2119
Owner: East Bay Municipal Utility District
BID DATE: July 13, 2016 @ 1:30pm

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to: Landscaping and Trucking

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or may be downloaded from the Districts website at www.ebmud.com/current-construction-bids

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotations as well as increase the expectations of meeting the Districts Contracting Goal. If you require any assistance, please contact the Estimator, Chris Pieri, email him at cpieri@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

We are an equal opportunity employer.



Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710 • Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/MBE/WBE/SBE subcontractors, suppliers, and truckers for the following project:

BART EARTHQUAKE SAFETY PROGRAM
OAKLAND SHOPS SPUR TRACK
BART Contract No. 09AU-130
Bids: July 12, 2016 @ 2 pm

The work in this contract includes but is not limited to: DEMOLITION; CONTAMINATED SOIL MGMT; CONC RESTORATION; PORTLAND CEMENT CONC; CONCRETE FORMING; REBAR; CIP CONC; CONCRETE BOLLARDS; METAL WELDING; STRUCT STL FRAMING; METAL FAB; METAL STAIRS; METAL RAILINGS; MTL DRS/FRAMES; PAINTING; DOOR HARDWARE; PREFAB METAL BLDG; FIRE SUPPRESSION; PLUMBING; HVAC; ELECTRICAL SYSTEMS; LIGHTING; FIRE DETECTION & ALARM SYSTEM; CCTV SYSTEMS; CLEARING & GRUBBING; DRILLED CONC PIERS & SHAFTS; SOLDIER PILE RETAINING WALLS; PLANTING/IRRIGATION; UNDERGROUND UTILITIES; CONTACT RAIL SYSTEM; EARTHWORK; AC PAVING; CL FENCES/GATES; TRACK WORK; STRIPING; CONC CURBS GUTTERS & WALKS

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

Camino Tassajara SAFETEA-LU Improvements
Phase II, CIP No. C-508, Federal Aid Project TIPL 5434(022),
Disadvantaged Business Enterprise Goal Assigned is 8%
OWNER: TOWN OF DANVILLE - 510 La Gonda Way, Danville, CA 94526

BID DATE: JULY 15, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](http://www.danville.ca.gov/Government/RFPs-and-Bids/)) or from the Owner's site at <http://www.danville.ca.gov/Government/RFPs-and-Bids/>.

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

Peninsula Corridor Joint Powers Board (Caltrain)
Los Gatos Creek Bridge Replacement Project
Contract No. 16-J-C-005
Bid Date: August 2nd, 2016 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: Pilings, Concrete & Cement, Reinforcing Bar Section, Guard Railing & Barriers, Electrical & Signals, Clear & Grub, Structure Excavation, Structure Backfill, Imported Borrow, Hydroseeding, Erosion Control, Aggregate Base and Sub-base, Cast-In-Drilled-Hole Concrete Piling, Concrete Structure, Furnish Precast Concrete Deck Unit, Erect Precast Concrete, Bottom Dump Trucking, Flat Bed Trucking.

Contract Documents (All Volumes) are available for download at no cost at: <https://www.publicpurchase.com> (must be a registered vendor), or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Cu Mai by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com

Business Facts

Fact Sheets on Minority Women-owned Businesses



**NATIONAL WOMEN'S
BUSINESS COUNCIL**

ADVISORS TO
THE PRESIDENT,
CONGRESS,
AND THE SBA

FACT SHEET

Asian Women-Owned Businesses (WOBs)

NWBC Analysis of 2012 Survey of Business Owners

AS OF 2012:

- ★ There are **749,197** Asian women-owned businesses¹ in the United States. That's an increase **226,228** of businesses, or **43.3%**, from 2007. Of nonfarm and privately-held Asian businesses, **39.1%** are women-owned, in 2007, **33.7%** were women-owned. Asian women-owned businesses generated **\$135.7 billion** in receipts.
- ★ In 2012, of these firms, **83.1%** have no employees other than the owner. These firms have receipts of **\$22.7 billion**. In 2007, **82.5** of women-owned firms were sole proprietorships with receipts of **\$14.7 billion**.
- ★ The remaining **16.9%** of firms employ **804,276** people in addition to the owner. In 2007, they employed **561,031** people in addition to the owner. In 2012, Asian women-owned employer firms paid their employees **\$22.6 billion**, a **\$7.7 billion** or **52.1%** increase since 2007. Asian women-owned firms with employees generated **\$112.9 billion** in receipts.

GEOGRAPHY:

Highest number of women-owned firms:



1. California	247.2K firms, 33.0% of Asian WOBs
2. New York	82.6K firms, 11.0% of Asian WOBs
3. Texas	61.2K firms, 8.2% of Asian WOBs
4. Florida	32.8K firms, 4.4% of Asian WOBs
5. New Jersey	28.1K firms, 3.8% of Asian WOBs

Highest percentage of women-owned businesses relative to men-owned and equally-owned:



1. Montana	52.1%
2. New Mexico	50.2%
3. Nebraska	49.6%
4. Colorado	47.2%
5. Alaska	47.0%

Highest percentage growth of women-owned businesses:



1. Maine	158.6%
2. Idaho	154.2%
3. Alaska	114.1%
4. Louisiana	111.3%
5. Iowa	108.4%

INDUSTRY:

Highest number of women-owned firms:



1. Other Services²	211.5K firms
2. Health Care and Social Assistance	103.6K firms
3. Professional, Scientific, and Technical Services	102.3K firms
4. Retail Trade	74.4K firms
5. Real Estate and Rental and Leasing	50.4K firms

Highest percentage of women-owned businesses relative to men-owned and equally-owned:



1. Educational Services	56.6%
2. Other Services	54.9%
3. Health Care and Social Assistance	50.9%
4. Arts, Entertainment, and Recreation	47.8%
5. Administrative and Support and Waste Management and Remediation Services	44.5%

Highest average receipts: **\$**

1. Management of Companies and Enterprises	\$4,364,384
2. Wholesale Trade	\$1,706,815
3. Mining, Quarrying, and Oil and Gas Extraction	\$540,066
4. Manufacturing	\$476,087
5. Accommodation and Food Services	\$376,846

¹Women-owned businesses, as defined by the U.S. Census, are businesses in which women own 51 percent or more of the equity, interest, or stock of the business. Men-owned businesses are defined as men owning 51 percent or more of the equity, interest, or stock of the business. Equally men-/women-owned businesses those in which the equity, interest, or stock of the business is shared 50-50 among men and women owners. Publicly held, foreign-owned, and non-profit businesses are not included in this data.

²As an industry classification, Other Services (except Public Administration) is defined as businesses that provide services not specifically provided for elsewhere in the classification system. Please see U.S. Census Bureau's NAICS classification System.

* All calculations are based off of the SBO 2012 classification of "all firms classifiable by gender, ethnicity, race, and veteran status" rather than "all firms." Therefore, "publicly held and other firms not classifiable by gender, ethnicity, race, and veteran status" are not taken into account in the current calculations.

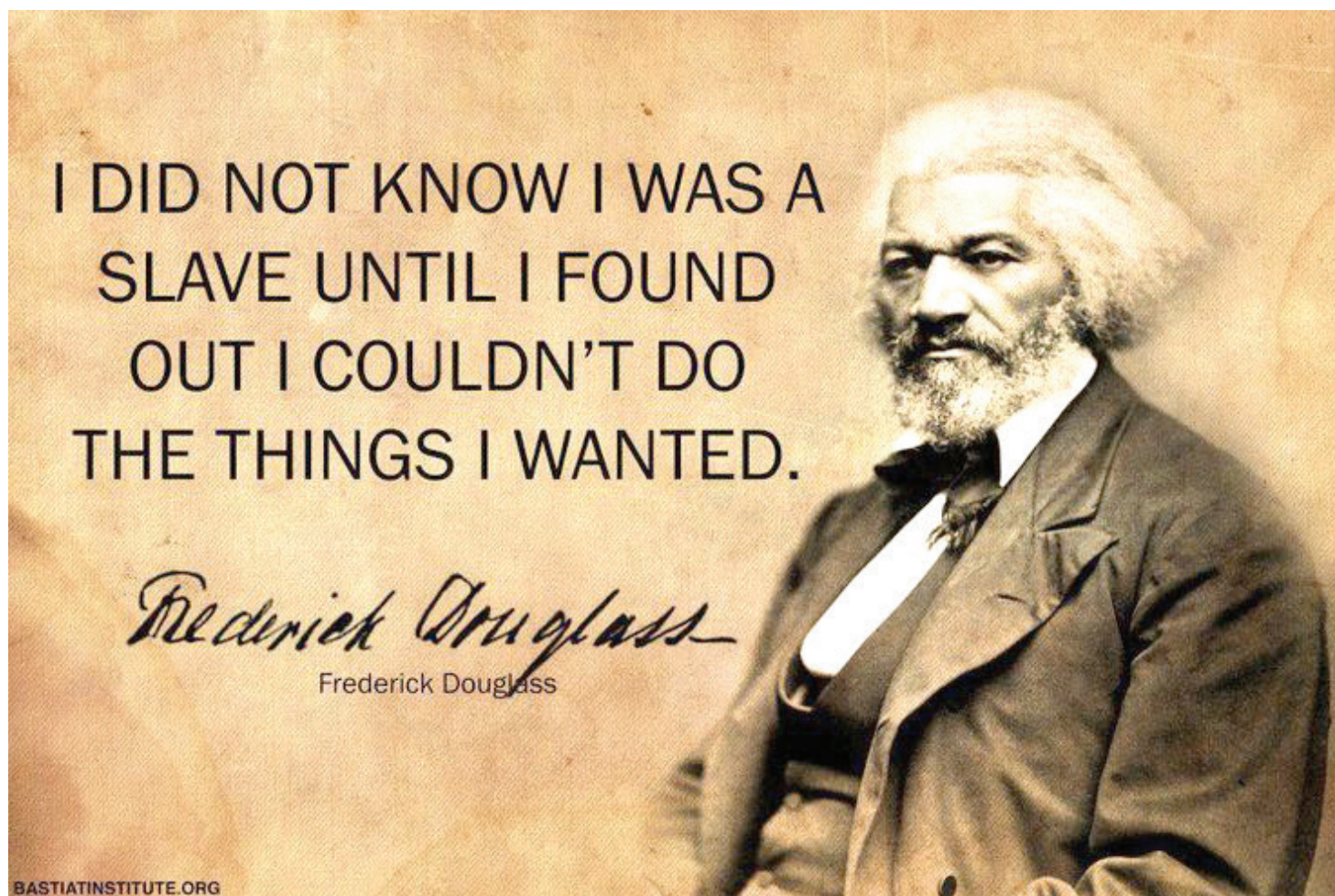
What to the Slave Is the Fourth of July?

Continued from page 1

high sounding exordium. With little experience and with less learning, I have been able to throw my thoughts hastily and imperfectly together; and trusting to your patient and generous indulgence, I will proceed to lay them before you.

This, for the purpose of this celebration, is the 4th of July. It is the birthday of your National Independence, and of your political freedom. This, to you, is what the Passover was to the emancipated people of God. It carries your minds back to the day, and to the act of your great deliverance; and to the signs, and to the wonders, associated with that act, and that day. This celebration also marks the beginning of another year of your national life; and reminds you that the Republic of America is now 76 years old. I am glad, fellow-citizens, that your nation is so young. Seventy-six years, though a good old age for a man, is but a mere speck in the life of a nation. Three score years and ten is the allotted time for individual men; but nations number their years by thousands. According to this fact, you are, even now, only in the beginning of your national career, still lingering in the period of childhood. I repeat, I am glad this is so. There is hope in the thought, and hope is much needed, under the dark clouds which lower above the horizon. The eye of the reformer is met with angry flashes, portending disastrous times; but his heart may well beat lighter at the thought that America is young, and that she is still in the impressible stage of her existence. May he not hope that high lessons of wisdom, of justice and of truth, will yet give direction to her destiny? Were the nation older, the patriot's heart might be sadder, and the reformer's brow heavier. Its future might be shrouded in gloom, and the hope of its prophets go out in sorrow. There is consolation in the thought that America is young. Great streams are not easily turned from channels, worn deep in the course of ages. They may sometimes rise in quiet and stately majesty, and inundate the land, refreshing and fertilizing the earth with their mysterious properties. They may also rise in wrath and fury, and bear away, on their angry waves, the accumulated wealth of years of toil and hardship. They, however, gradually flow back to the same old channel, and flow on as serenely as ever. But, while the river may not be turned aside, it may dry up, and leave nothing behind but the withered branch, and the unsightly rock, to howl in the abyss-sweeping wind, the sad tale of departed glory. As with rivers so with nations.

Fellow-citizens, I shall not presume to dwell at length on the associations that cluster about this day. The simple story of it is that, 76 years ago, the people of this country were British subjects. The style and title of your "sovereign people" (in which you now glory) was not then born. You were under



the British Crown. Your fathers esteemed the English Government as the home government; and England as the fatherland. This home government, you know, although a considerable distance from your home, did, in the exercise of its parental prerogatives, impose upon its colonial children, such restraints, burdens and limitations, as, in its mature judgment, it deemed wise, right and proper.

But, your fathers, who had not adopted the fashionable idea of this day, of the infallibility of government, and the absolute character of its acts, presumed to differ from the home government in respect to the wisdom and the justice of some of those burdens and restraints. They went so far in their excitement as to pronounce the measures of government unjust, unreasonable, and oppressive,

and altogether such as ought not to be quietly submitted to. I scarcely need say, fellow-citizens, that my opinion of those measures fully accords with that of your fathers. Such a declaration of agreement on my part would not be worth much to anybody. It would, certainly, prove nothing, as to what part I might have taken, had I lived during the great controversy of 1776. To say now that America was right, and England wrong, is exceedingly easy. Everybody can say it; the dastard, not less than the noble brave, can flippantly discard on the tyranny of England towards the American Colonies. It is fashionable to do so; but there was a time when to pronounce against England, and in favor of the cause of the colonies, tried men's souls. They who did so were accounted in their

day, plotters of mischief, agitators and rebels, dangerous men. To side with the right, against the wrong, with the weak against the strong, and with the oppressed against the oppressor! here lies the merit, and the one which, of all others, seems unfashionable in our day. The cause of liberty may be stabbed by the men who glory in the deeds of your fathers. But, to proceed.

Feeling themselves harshly and unjustly treated by the home government, your fathers, like men of honesty, and men of spirit, earnestly sought redress. They petitioned and remonstrated; they did so in a decorous, respectful, and loyal manner. Their conduct was wholly unexceptionable. This,

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The Birth of American Independence

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June 7, when the Continental Congress met at the Pennsylvania State House (later Independence Hall) in Philadelphia, the Virginia delegate Richard Henry Lee introduced a motion calling for the colonies' independence. Amid heated debate, Congress postponed the vote on Lee's resolution, but appointed a five-man committee—including Thomas Jefferson of Virginia, John Adams of Massachusetts, Roger Sherman of Connecticut, Benjamin Franklin of Pennsylvania and Robert R. Livingston of New York—to draft a formal statement justifying the break with Great Britain.

Did You Know?

John Adams believed that July 2nd was the correct date on which to celebrate the birth of American independence, and would reportedly turn down invitations to appear at July 4th events in protest. Adams and Thomas Jefferson both died on July 4, 1826--the 50th anniversary of the adoption of the Declaration of Independence.

On July 2nd, the Continental Congress voted in favor of Lee's resolution for independence in a near-unanimous vote (the New York delegation abstained, but later voted affirmatively). On that day, John Adams wrote to his wife Abigail that July 2 "will be celebrated, by succeeding Generations, as the great anniversary Festival" and that the celebration should include "Pomp and Parade...Games, Sports, Guns, Bells, Bonfires and Illuminations from one End of this Continent to the other." On July 4th, the Congress formally adopted the Declaration of Independence, which had been written largely by Jefferson. Though the vote for actual independence took place on July 2nd, from then on the 4th became the day that was celebrated as the birth of American independence.

Early Fourth of July Celebrations

In the pre-Revolutionary years, colonists had held annual celebrations of the king's birthday, which traditionally included the ringing of bells, bonfires, processions and speechmaking. By contrast, during the summer of 1776 some colonists celebrated the birth of independence by holding mock funerals for

King George III, as a way of symbolizing the end of the monarchy's hold on America and the triumph of liberty. Festivities including concerts, bonfires, parades and the firing of cannons and muskets usually accompanied the first public readings of the Declaration of Independence, beginning immediately after its adoption. Philadelphia held the first annual commemoration of independence on July 4, 1777, while Congress was still occupied with the ongoing war. George Washington issued double rations of rum to all his soldiers to mark the anniversary of independence in 1778, and in 1781, several months before the key American victory at Yorktown, Massachusetts became the first state to make July 4th an official state holiday.

After the Revolutionary War, Americans continued to commemorate Independence Day every year, in celebrations that allowed the new nation's emerging political leaders to address citizens and create a feeling of unity. By the last decade of the 18th century, the two major political parties—Federalists and Democratic-Republicans—that had arisen began holding separate Independence Day celebrations in many large cities.

July 4th Becomes A National Holiday

The tradition of patriotic celebration became even more widespread after the War of 1812, in which the United States again faced Great Britain. In 1870, the U.S. Congress made July 4th a federal holiday; in 1941, the provision was expanded to grant a paid holiday to all federal employees. Over the years, the political importance of the holiday would decline, but Independence Day remained an important national holiday and a symbol of patriotism.

Falling in mid-summer, the Fourth of July has since the late 19th century become a major focus of leisure activities and a common occasion for family get-togethers, often involving fireworks and outdoor barbecues. The most common symbol of the holiday is the American flag, and a common musical accompaniment is "The Star-Spangled Banner," the national anthem of the United States.

Source: <http://www.history.com>

Public Legal Notices

WW-647
BIOSOLIDS DIGESTER FACILITIES PROJECT
SOUTHEAST TREATMENT PLANT
 CM/GC PROJECT DELIVERY
OVER \$800 MILLION
 in estimated construction costs

PROJECT SUMMARY

The San Francisco Public Utilities Commission (SFPUC) proposes to construct new solids treatment, odor control, energy recovery, and associated process and maintenance facilities as part of improvements to the wastewater treatment facilities at the existing Southeast Treatment Plant (SEP) in San Francisco.

The proposed project will replace the outdated existing solids treatment facilities with more reliable, efficient, modern technologies that produce a higher quality biosolids, capture and treat odors more effectively, and maximize biogas utilization and energy recovery for the production of heat, steam, and energy. The SFPUC anticipates that project construction will require approximately five years to complete, from mid-2018 through mid-2023, followed by two to three years of full facility commissioning ending in 2025 to 2026.

REQUEST FOR QUALIFICATIONS ADVERTISEMENT:
Thursday, June 16, 2016

PRE-QUALIFICATION CONFERENCE:
Wednesday, July 6, 2016, 9:30 AM
 Southeast Community Facility, Alex L. Pitcher Conference Room, 1800 Oakdale Avenue, San Francisco, CA 94124
**Followed by site tour*

REQUEST FOR PROPOSAL ADVERTISEMENT:
Fall 2016

ESTIMATE CONSTRUCTION NOTICE PROCEED:
Spring/ Summer 2018

For more information, visit us online at sfwater.org/bid/biosolids



SEWER SYSTEM
 IMPROVEMENT PROGRAM
 Grey. Green. Clean.

SFO

**CONCESSION OPPORTUNITY AT
 SAN FRANCISCO INTERNATIONAL AIRPORT
 Terminal 3 Retail Marketplace Lease.**

San Francisco International Airport is accepting proposals for the Terminal 3 Retail Marketplace Lease. The Lease grants the right to provide a Retail Marketplace at the Airport for a term of seven (7) years with two (2) one-year options, at the Airport's discretion. The proposed minimum acceptable financial offer, which will be the successful Proposer's minimum annual guarantee for the first year of the Lease, is \$1,350,000.00. The Airport intends to award the Lease to the highest-ranked, most responsive and responsible proposer. Each proposer must submit a proposal deposit in the amount of \$375,000.00 as a guarantee that the proposer will execute said Lease. This proposal deposit shall be in the form of a surety bond or irrevocable letter of credit in its original form. Small, local and disadvantaged businesses are encouraged to participate.

Proposals will be received from **2:00 p.m. on Monday, July 25, 2016 until 2:00 p.m. on Friday, July 29, 2016.**

The RFP Document, Addendum No. 1 & 2, and related documents may be obtained on-line at <http://www.flysfo.com/business-at-sfo/current-opportunities> or by contacting Scott Blood, City Hall Fellow & Assistant Property Manager, Revenue Development and Management, at 650.821.4500.
CNS-2897521#

calottery

CALIFORNIA LOTTERY
 Invitation for Bid (IFB) #50059
 Security Guard Service

The California Lottery (Lottery) is releasing Invitation for Bid (IFB) #50059 to invite qualified Bidders to provide continuous, unarmed uniformed security guard services at Lottery facilities and on an as-needed basis at special events at various locations throughout California.

The IFB is available to download exclusively on the Lottery website at www.calottery.com under "Vendor Opportunities". **The Lottery will not distribute paper copies of the IFB.**
CNS-2896832#

PUBLIC NOTICE

DISADVANTAGED BUSINESS ENTERPRISE (DBE) PROGRAM PROPOSED THREE-YEAR OVERALL GOAL & METHODOLOGY FOR FEDERAL FISCAL YEARS 2017 - 2019

This announcement will serve as notice of Santa Clara Valley Transportation Authority's (VTA) proposed Disadvantaged Business Enterprise (DBE) Overall Goals for 13.0% for Federal Transit (FTA)-assisted contracts for the three-year period Federal Fiscal Year (FFY) 2017-2019. VTA will achieve its proposed overall goal using race-conscious measures. The overall goal is expressed as a percentage of FTA funds VTA projects to utilize for the U.S. Department of Transportation (DOT) DBE Program, 49 Code of Federal Regulations, Part 26. The triennial goal is established to achieve a "level playing field" for DBEs to participate in VTA's FTA-assisted contracting opportunities.

VTA's FFY 2017-2019 FTA overall DBE goal and goal methodology report will be made available at our website at vta.org/osdb and for public view at VTA's Office of Small and Disadvantaged Businesses during the business hours of 9:00 a.m. - 4:00 p.m. Monday through Friday. For more information, please email us at osdb@vta.org or at the address below:


Santa Clara Valley Transportation Authority
Office of Small and Disadvantaged Business
 3331 North First Street, Building B-1
 San Jose, CA 95134-1927
 (408) 321-5962 1606-0729

Fourth of July

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however, did not answer the purpose. They saw themselves treated with sovereign indifference, coldness and scorn. Yet they persevered. They were not the men to look back.

As the sheet anchor takes a firmer hold, when the ship is tossed by the storm, so did the cause of your fathers grow stronger, as it breasted the chilling blasts of kingly displeasure. The greatest and best of British statesmen admitted its justice, and the loftiest eloquence of the British Senate came to its support. But, with that blindness which seems to be the unvarying characteristic of tyrants, since Pharaoh and his hosts were drowned in the Red Sea, the British Government persisted in the exactions complained of.

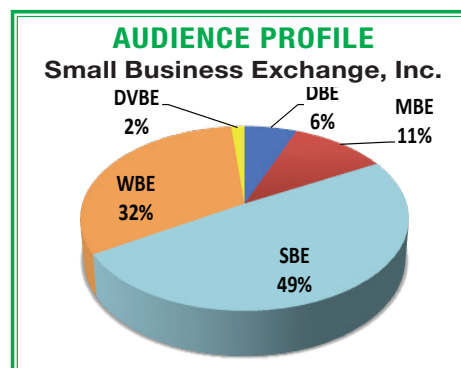
The madness of this course, we believe, is admitted now, even by England; but we fear the lesson is wholly lost on our present ruler.

Oppression makes a wise man mad. Your fathers were wise men, and if they did not go mad, they became restive under this treatment. They felt themselves the victims of grievous wrongs, wholly incurable in their colonial capacity. With brave men there is always a remedy for oppression. Just here, the idea of a total separation of the colonies from the crown was born! It was a startling idea, much more so, than we, at this distance of time, regard it. The timid and the prudent (as has been intimated) of that day, were, of course, shocked and alarmed by it.

Such people lived then, had lived before, and will, probably, ever have a place on this planet; and their course, in respect to any great change, (no matter how great the good to be attained, or the wrong to be redressed by it), may be calculated with as much precision as can be the course of the stars. They hate all changes, but silver, gold and copper change! Of this sort of change they are always strongly in favor.

These people were called Tories in the days of your fathers; and the appellation, probably, conveyed the same idea that is meant by a more modern, though a somewhat less euphonious term, which we often find in our papers, applied to some of our old politicians.

Visit link below for the full article:
www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=1660&pageId=25
 Source: <http://teachingamericanhistory.org>



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371379-00

Fictitious Business Name(s):
Apple Janitorial
Address
1812 Lane Street #7,
San Francisco, CA 94124
Full Name of Registrant #1
Jaime Montoya
Address of Registrant #1
1812 Lane Street #7,
San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/13/2016**

Signed: **Jaime Montoya**

This statement was filed with the County Clerk of San Francisco County on **6/13/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
6/13/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371326-00

Fictitious Business Name(s):
Bay Area Hot Dogs
Address
450 5th Street,
San Francisco, CA 94107
Full Name of Registrant #1
Lorenzo Robles
Address of Registrant #1
400 Inverness Dr.,
Vallejo, CA 94589

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/7/26**

Signed: **Lorenzo Robles**

This statement was filed with the County Clerk of San Francisco County on **6/8/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
6/8/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371479-00

Fictitious Business Name(s):
BCC Systems
Address
3821 Cesar Chavez Street,
San Francisco, CA 94131
Full Name of Registrant #1
Al Tarif
Address of Registrant #1
3821 Cesar Chavez Street,
San Francisco, CA 94131

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/21/2016**

Signed: **Al Tarif**

This statement was filed with the County Clerk of San Francisco County on **6/21/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
6/21/2016

6/23/16 + 6/30/16 + 7/7/16 + 7/14/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371102-00

Fictitious Business Name(s):
Custom Auto
Address
251 Capp Street,
San Francisco, CA 94110
Full Name of Registrant #1
Rendy Bautista
Address of Registrant #1
251 Capp Street,
San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/24/2016**

Signed: **Rendy Bautista**

This statement was filed with the County Clerk of San Francisco County on **5/24/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
5/24/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371258-00

Fictitious Business Name(s):
1.) Irving Partners
2.) Scinto Group
Address
554 Irving Street,
San Francisco, CA 94122
Full Name of Registrant #1
Madeleine Scinto
Address of Registrant #1
554 Irving Street,
San Francisco, CA 94122

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/3/2016**

Signed: **Madeleine Scinto**

This statement was filed with the County Clerk of San Francisco County on **6/1/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
6/3/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371140-00

Fictitious Business Name(s):
1.) Metro Appliance Repair
2.) Rainbow Appliance Repair
Address
855 Folsom Street #540,
San Francisco, CA 94107
Full Name of Registrant #1
Alex Slivnyak
Address of Registrant #1
165 Glenwood Ave,
Daly City, CA 94015

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/2016**

Signed: **Alex Slivnyak**

This statement was filed with the County Clerk of San Francisco County on **5/26/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
5/26/2016

6/23/16 + 6/30/16 + 7/7/16 + 7/14/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371221-00

Fictitious Business Name(s):
Patch
Address
995 Market Street, #1500
San Francisco, CA 94103
Full Name of Registrant #1
Glass Health, Inc.
Address of Registrant #1
995 Market Street, #1500
San Francisco, CA 94103

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brett Plotzker**

This statement was filed with the County Clerk of San Francisco County on **6/1/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
6/1/2016

6/9/16 + 6/16/16 + 6/23/16 + 6/30/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371288-00

Fictitious Business Name(s):
Pinnacle Career
Address
1801 Jefferson Street, Suite 302
San Francisco, CA 94123
Full Name of Registrant #1
Buqing Pang
Address of Registrant #1
1801 Jefferson Street, Suite 302
San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/6/2016**

Signed: **Buqing Pang**

This statement was filed with the County Clerk of San Francisco County on **6/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
6/6/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371345-00

Fictitious Business Name(s):
Symphony Tower Apartments
Address
265 Fell Street,
San Francisco, CA 94102
Full Name of Registrant #1
Bianne Chan
Address of Registrant #1
58 Condon Court,
San Mateo, CA 94403

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/31/1985**

Signed: **Bianne Chan**

This statement was filed with the County Clerk of San Francisco County on **6/9/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
6/9/2016

6/16/16 + 6/23/16 + 6/30/16 + 7/7/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371284-00

Fictitious Business Name(s):
Whole Wine Trade
Address
138 Sanchez Street,
San Francisco, CA 94114
Full Name of Registrant #1
Canela Gourmet Inc. (CA)
Address of Registrant #1
138 Sanchez Street,
San Francisco, CA 94114

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/6/2016**

Signed: **Francisco J. Cifuentes**

This statement was filed with the County Clerk of San Francisco County on **6/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
6/6/2016

6/9/16 + 6/16/16 + 6/23/16 + 6/30/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371182-00

Fictitious Business Name(s):
Noise
Address
3427 Balboa Street,
San Francisco, CA 94121
Full Name of Registrant #1
Daniel A. Brown
Address of Registrant #1
3405 Anza Street,
San Francisco, CA 94121

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/8/15**

Signed: **Daniel A. Brown**

This statement was filed with the County Clerk of San Francisco County on **5/27/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
5/27/2016

6/27/16 + 7/7/16 + 7/14/16 + 7/21/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371165-00

Fictitious Business Name(s):
AES Acne Clinic
Address
222 Columbus Avenue, Suite 320
San Francisco, CA 94133
Full Name of Registrant #1
AES Beauty, Inc. (CA)
Address of Registrant #1
222 Columbus Avenue, Suite 320
San Francisco, CA 94133

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/26/2016**

Signed: **Kimberly Pigliucci**

This statement was filed with the County Clerk of San Francisco County on **5/26/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
5/26/2016

6/2/16 + 6/9/16 + 6/16/16 + 6/23/16



Access to Capital



Fund Your Business Without Sharing It

By Tim Berry

Whether it's a new idea that needs money to start, or an existing business that needs money to grow, there are a lot of funding options that don't require sharing ownership with investors.

Don't get me wrong; I am an angel investor, a member of a group of us in Oregon. I'm not saying anything against the investors. But the fact is that taking in investment means sharing ownership and having new co-owners. You no longer own the business yourself. Even if you manage to bring in investors without losing majority control, all shareholders have rights. Your decisions are no longer your own.

Crowdfunding has finally, after years of delay, started. It was allowed by the JOBS Act of 2012, but required detailed regulations that are still coming slowly. If it goes well – the results aren't in yet – it may offer another way to get investment for a business to start or grow. But it is still investment, which means shared ownership.

Funding from family and friends is also investment, and means distributed ownership amongst those parties. Friends and family funding normally means smaller amounts, contributed by individuals or groups a business owner or entrepreneur already knows.

But what are the other options? There are a lot of other ways to get some working capital and fund your business, without sharing the ownership.

Not All Businesses Need Funding

The common assumption that all businesses need funding is simply wrong. Millions of service businesses don't require expensive assets and start-up expenses to get going. The consultant, graphic artist, bookkeeper, and freelance writer, to name a few, can start a business without anything but expertise and a first client.

A variety of professionals, such as doctors, lawyers, architects, and accountants, need years of schooling, licenses, and certifications prior to launching and seeking funding for their business. Oftentimes, these professionals spend money on office space, office equipment, logos, websites, and branding—but they don't have to initially.

For a lot of these businesses, what they need to start is a first client. Additional money is nice, but not needed.

The best financing is early sales

I know of several people who turned to Kickstarter to successfully raise money from pre-sales.

Where I live, there's a healthy yogurt business that raised \$20,000 for startup equipment by offering bundles of future purchases at an attractive discount through Kickstarter. There's also a healthy juice food cart that gave cloth shopping bags and pre-paid collections of juices (to be redeemed later, after the cart opened) to customers, before opening, to get funds to buy and outfit the cart. I even prepaid a book over Kickstarter to get an autographed copy when it finally came out.

I mention Kickstarter because it's the biggest and most well-known crowdfunding platform, but it's not the only site providing ways to let people pre-buy product or services to facilitate early capital. You can also research Indiegogo, RocketHub, and many more that are cropping up. The idea is giving people incentives in order that they buy products and services that aren't yet available. Then startups can borrow money based on the commitments made over these sites.

Pre-ordering or pre-sales aren't confined to such platforms. Even before the web, it was possible for a startup to get early money from a future customer, sometimes, by offering the right deal. For example, I know of a deal between a software company and a magazine, in which the magazine committed to buying 1,000 units of a software product before they were available. And sometimes a pre-order or pre-sale will help finance the development of a product or service. That's unusual, but it happens.

And some businesses can focus on the low-hanging fruit in the business to get revenues quickly, and use the early revenues to fund later growth. The most obvious example is the person who rents a food cart and starts serving customers, then uses the money from successful food cart sales to eventually contract a location and open the full restaurant.

Bank Loans

Banks don't invest in business plans. Banking law prohibits banks risking depositors' money on a business plan.

Still, banks are nonetheless one of the most common sources of business financing. How can that be? Because small business owners borrow from banks, using personal assets like home equity, to finance their businesses. My wife and I had liens on our house for years because we were using a bank credit line to finance our software business. A business that has been around for a few years generates enough stability and assets to serve as collateral. Banks commonly make loans to small businesses backed by the company's inventory or accounts receivable. Normally there are formulas that determine how much can be loaned, depend-



Image Credit: <http://prepadviser.com>

ing on how much is in inventory and in accounts receivable.

One of the most popular functions of the Small Business Administration (SBA) is to help fill the financing gaps for small businesses by guaranteeing loans that a lender makes to small businesses that they would otherwise not be able to finance. The SBA guarantees up to 85% of a business loan to support the business and offset risk to the bank. The majority of SBA loans are applied for and administered by local banks; however credit unions, non-profit lenders, and other lenders may also participate to provide SBA guaranteed loans. Your primary point of contact will be with a local lender throughout the process.

For startup loans, lenders participating in SBA's programs will normally require an equity injection (investment) from the applicant small business in addition to any financing that the bank would provide. SBA does not have a minimum requirement for equity, and participating lenders apply reasonable and prudent standards based on the business's ability to repay the proposed loan. Depending on the size of the loan, the lender must consider collateral such as any asset being financed with proceeds, other business and personal assets for collateral. Delegated Lenders participating in SBA programs can take as little as three days to approve an SBA-guaranteed loan to an eligible small business. If your own bank isn't an approved SBA lender, you may contact your local SBA District Office (in every state) to request a list of participating lenders, or access additional information at www.sba.gov.

Non-Bank Business Loans

Aside from standard bank loans, an established small business can also turn to accounts receivable specialists to borrow against its accounts receivables.

The most common accounts receivable financing is used to support cash flow when working capital is hung up in accounts receivable. For example, if your business sells to distributors that take 60 days to pay, and the outstanding invoices waiting for payment (but not late) come to \$100,000,

your company can probably borrow more than \$50,000. Interest rates and fees may be relatively high, but this is still often a good source of small business financing. In most cases, the lender doesn't take the risk of payment—if your customer doesn't pay you, you have to pay the money back anyhow. These lenders will often review your debtors, and choose to finance some or all of the invoices outstanding.

Another related business practice is called factoring. So-called factors actually purchase obligations, so if a customer owes you \$100,000 you can sell the related paperwork to the factor for some percentage of the total amount. In this case, the factor takes the risk of payment, so discounts are obviously quite steep. Ask your banker for additional information about factoring.

In addition, equipment manufacturers often offer their own financing for major purchases. This is similar to a car loan to fund the purchase of a business van. It's also common with equipment for restaurant kitchens, shrink wrapping, and other businesses.

Words of Warning

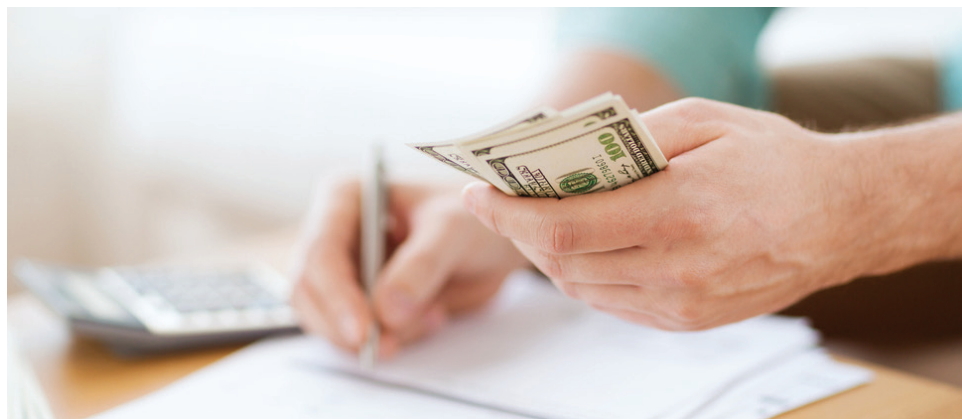
Never, never spend somebody else's money without first doing the legal work properly. Have the papers done by professionals, and make sure they're signed.

Never, never spend money that has been promised but not delivered. Often companies get investment commitments and contract for expenses, and then the investment falls through. Avoid turning to friends and family for investment. The worst possible time to not have the support of friends and family is when your business is in trouble. You risk losing friends, family, and your business at the same time.

Summary

Most businesses are financed by home equity or savings as they start. Only a few can attract outside investment. Investor deals are extremely rare. Borrowing will always depend on collateral and guarantees, not on business plans or ideas.

Source: www.sba.gov



Argentina To The World

Argentina is back on the global investment map with its first International Business & Investment Forum

- The Forum marks Argentina's return to the world.
- It will be a meeting place between businessmen, investors, national and international business leaders, and government officials.
- It will explore the vision and strategies of the government to stimulate economic sectors and review investment opportunities that promote inclusive and long-term growth.

From September 12-15, Argentina's capital Buenos Aires will host over 1500 global businessmen, investors and political leaders for the first ARGENTINA BUSINESS & INVESTMENT FORUM.

"Argentina is back on the global investment map, offering some of the most exciting investment opportunities for the coming decade", declared Argentine President Mauricio Macri.

"It is important for Argentina that we re-establish a strong and mutually-beneficial relationship with the international business community", he added. "Attracting foreign direct investment this year will be a catalyst to economic growth and to creating jobs and opportunities for the people of Argentina."

Organized by the Argentina Investment & Trade Promotion Agency, the Forum will consist of plenary sessions, thematic conferences, bilateral meetings and networking opportunities that will give participants the chance to interact with senior government officials, state governors and local business leaders to explore new investment opportunities underpinned for strategic growth in every sector of the economy.

"We are looking for international investors to review first-hand the investment opportunities that our country presents across almost all industrial and service sectors, such as conventional and renewable energy, agribusiness, technology and infrastructure", declared Juan Procaccini, President of the Argentina Investment & Trade Promotion Agency. "The Agency will prioritize investments that promote inclusive growth in the different regions of our country".

Procaccini revealed that, since the assumption of President Macri in December 2015, foreign companies have already announced investments of over US\$ 16bn, three times as many as in the same period last year.

Key to attracting these investments are the ongoing macroeconomic and institutional reforms that will underpin national growth and stability in the coming years. "Other measures in the agenda, such as the new legal framework for public-private

partnerships, will facilitate investment in key areas such as infrastructure", stated Procaccini.

President Macri added that the Forum will show the global business community that "in Argentina they can count on the best tools, the best supplies and raw materials, the best energy potential, and above all else, the enormous talent of our people."

About the Argentina Business & Investment Forum
September 12-15, 2016

Hosted by the Argentina Investment and Trade Promotion Agency and taking place over 3 days at the Centro Cultural Kirchner (CCK) in the center of Buenos Aires, the Argentina Business & Investment Forum (ABIF) will bring together over 1500 global business and political leaders and senior government officials to share the visions and strategy of the government and to explore attractive investment opportunities in strategic sectors.

The Forum will include plenary sessions, thematic conferences, bilateral meetings and networking opportunities across several economic sectors earmarked for growth:

- Oil & Gas
- Power & Renewable Energy
- Agribusiness
- Industrial Goods & Services

- Mining
- Transport & Logistics
- Public Works & Infrastructure
- Technology & Telecommunications
- Financial Services
- Tourism
- Pharma & Biotechnology
- Construction & Real Estate

An additional dedicated day for Innovation & Entrepreneurship will be held on September 15.

#InvestArgentina

#ArgentinatotheWorld

#Argentinahaciaelmundo

www.argentinaforum2016.com

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Contact:

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